# \sifted/Reports H12024 review Europe sheds some downturn ghosts



# Introduction

The first half of the year has come to an end, and Europe's tech ecosystem is arguably in a better place than it was six months ago. €47.3bn, which includes €18.7bn of debt funding, was injected into Europe's startups in H1. This towering sum is indicative of the dry powder out there ready to be funnelled by VCs, public funds and banks into the continent's conveyor belt of high quality talent and innovative products and ideas.

Equity funding may be slightly down on H2 2023 but the green shoots of recovery are solid, and Europe is finding a new normal after years of volatility. Namely, venture debt has gone mainstream — and is helping to make up for the slight reduction in equity financing — secondaries are improving investor liquidity, climate tech is going from strength to strength and fintech is back (well, almost) after an underwhelming 18 months.

Sifted started methodically tracking funding rounds — those both publicly announced and disclosed exclusively to us — in late 2023. Each deal — spanning equity, debt and grants — is verified and tagged by our team of analysts to give a comprehensive and accurate view of where the money is flowing from and to. Information on each of these deals — and there were nearly 3k of them in Europe in H1 — is made available to our Pro subscribers weekly, complete with information on the startup that's raised (and how much), the verticals and sectors they operate in and the investors that led it or otherwise participated.

Suffice to say, this report's teeming with interesting data points and storylines. We hope you enjoy it.



**Jonathan Sinclair**, head of research

#### July 2024



# H1 highlights

#### **H1 INVESTMENT:**

Equity, debt and grant investment in H1 totalled €47.3bn from 2,971 rounds.

#### EQUITY:

Dilutive financing summed to €27.8bn, slightly down on H2 2023 but higher than the same period last year.

#### **DEBT:**

The H1 debt total was a massive €18.7bn from 92 deals.

#### **EARLY-STAGE:**

Pre-seed, seed and Series A deals accounted for 82.8% (2,460) of the total deal count but only 19.7% (€9.3bn) of the funding.

#### **ROUND SIZES:**

Deal sizes are rising: the average cheque was 23.2% higher in Q2 (€11m) than Q1 (€8.9bn), excluding debt.

#### **MEGAROUNDS:**

87 rounds of \$100m+ were announced in H1.63 of which were equity — the highest figure since the first half of 2022.

**BIGGEST DEALS:** Swedish superstars Northvolt (€5bn) and H2 Green Steel (€4.75bn) secured the most capital in H1, followed by UK payments firm SumUp (€1.5bn).

#### **UNICORNS:**

Europe minted 8 new \$1bn companies in H1 — more than the whole of 2023.

#### **COUNTRIES:**

The UK (€13.3bn) pipped Sweden (€12bn) thanks to a record-breaking May. France was way back in third with €6bn.

#### **CITIES:**

Stockholm (€10.8bn) landed the most funding, followed by London (€10.3bn). Grenoble (€1.3bn) made a surprise appearance at #5.

#### **VERTICALS:**

Climate tech received by far the most investment (€21.3bn) thanks to a handful of monster debt rounds. Fintech outperformed climate in Q2, however.

#### **SECTORS:**

Energy storage, advanced materials and EVs stole the show, but biotech, medtech and data & analytics topped the deal count ranks.

#### **INVESTORS:**

5,006 investors injected capital into Europe's startups in H1. 195 of them made at least 5 investments.

#### **MOST ACTIVE:**

**Global accelerator Antler** was Europe's most active investor in H1 with 82 investments, followed by SFC Capital (78). The European Investment Bank made the most debt financing deals with 7.

#### **NEW FUNDS:**

Over €15bn of fresh capital has been raised by Europe's VCs so far this year — the most since H1 2022.











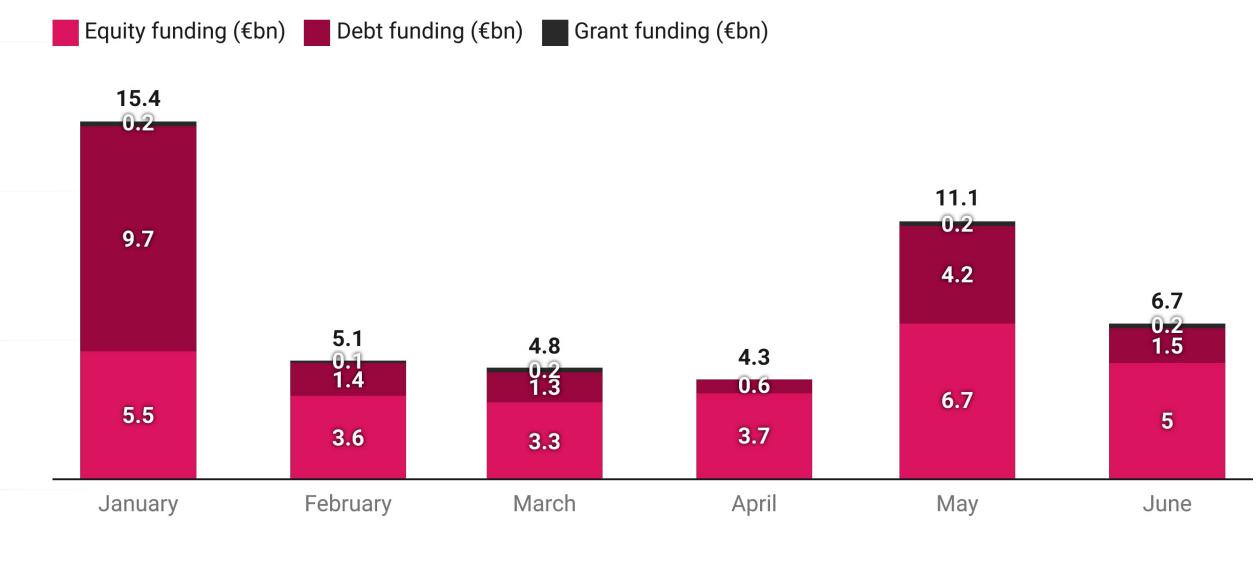
## January was a barnstormer, and might not be topped this year

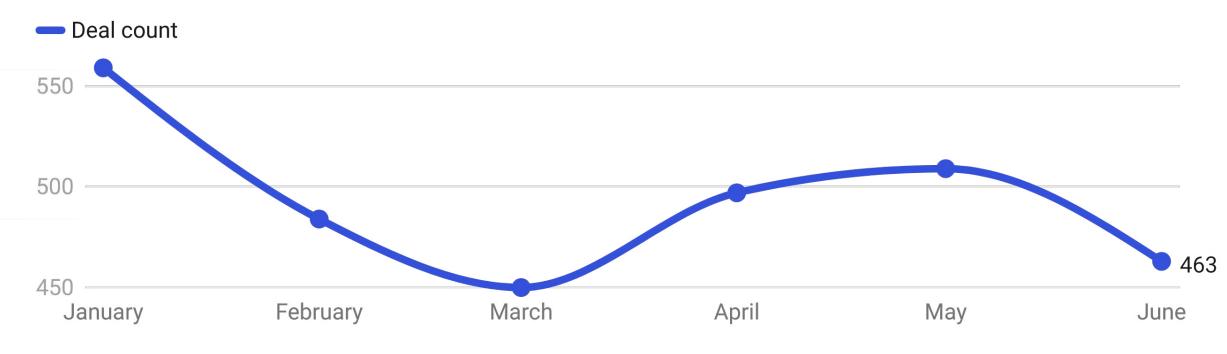
2024 started with a rush of chunky deals — no doubt many of which were signed at the end of 2023. 559 deals were announced in January, amassing a whopping €15.4bn — the kind of month not seen around these shores for a while now. Equity funding is slightly down on the previous half but 16% up on H1 last year, and has settled into a consistent pattern, averaging €4.5bn a month.

"Two giant debt rounds for Sweden's Northvolt and H2 Green Steel, which together added up to almost €10bn, carried January – and gave us an early taste of how big of a role venture debt would play in European tech this year."

*Éanna Kelly*, contributing editor

## **European funding rounds by month, H1 2024**







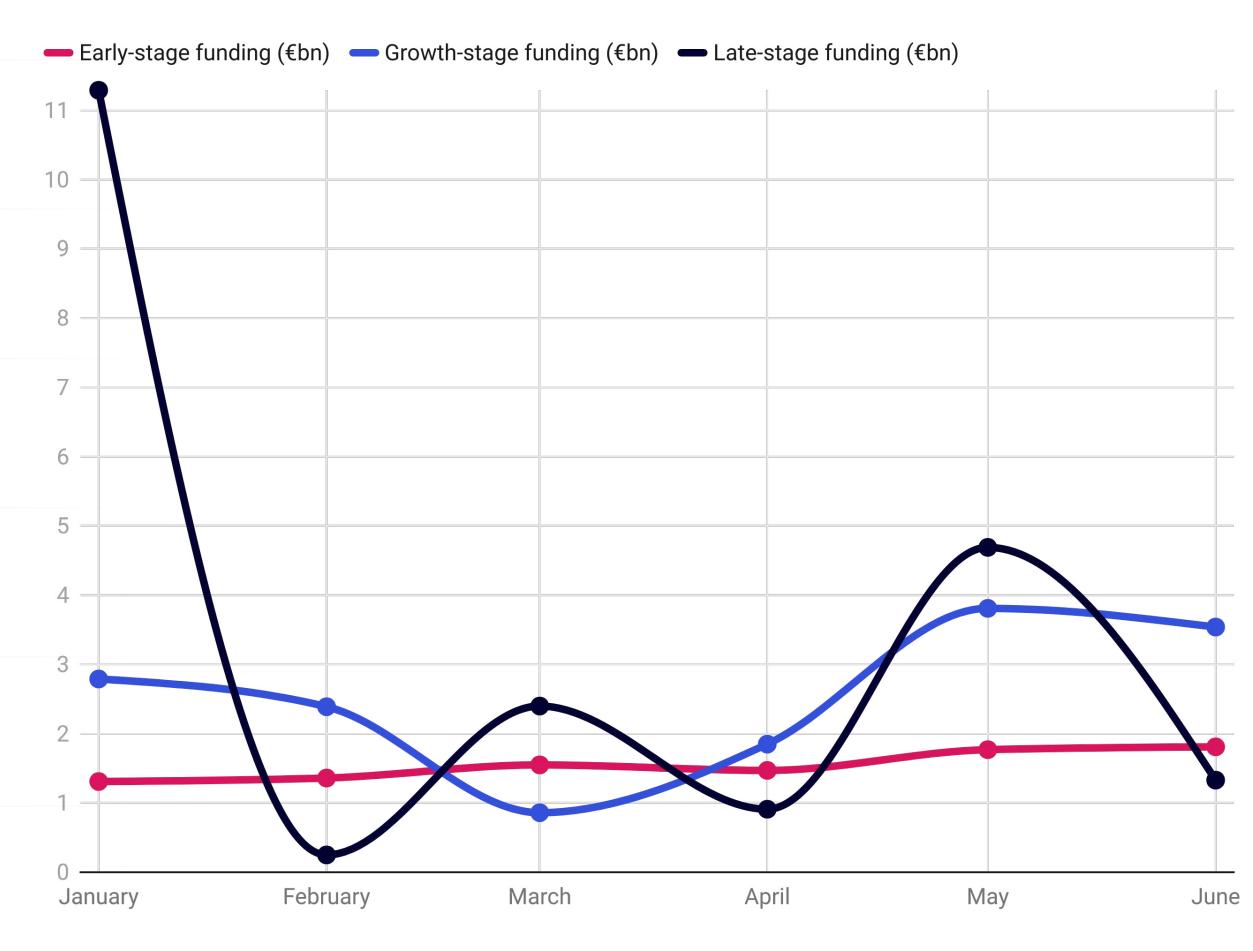
## Early-stage funding up 38% in 2024

There was a steady gain in early-stage funding by month — rising 38% from €1.3bn in January to €1.8bn in June. The engine was the €25m+ deals, of which we tracked 53 in H1. In total, early-stage accounted for 82.8% of H1 deals but only generated 19.7% (€9.3bn) of the funding. 43 companies even secured debt facilities or convertibles in H1, showing a willingness to experiment with non-dilutive capital up and down the startup lifecycle.

"Pre-seed, seed and Series A activity remained robust throughout the downturn, and the ecosystem settling into its new normal hasn't derailed early investment in any way. Investors' focus on smaller bets has meant greater scrutiny even for young companies, and what we are now seeing is a new wave of dynamic, driven companies nailing their product market fit and unit economics earlier than ever."

Shubham Jaipuria, startup analyst

## Funding by stage, H1 2024



Source: Sifted

Sifted defines early stage as up to and including Series A; growth as Series B and C; and late stage as Series D+



## Ebbs and flows: what the benchmarks tell us

Sifted tracked median round sizes across H1 to create benchmarks for round types and verticals. They serve as references for typical round sizes in the current funding environment. Climate tech and deeptech, in particular, show interesting funding patterns — both starting off with a steady build-up of money which then declines when startups enter the growth stage.

"This decline may have two causes: firstly, debt becomes more attractive than equity for capexheavy tech in growth stages. Secondly, growth benchmarks vary greatly between hardware and software-oriented startups: the latter group is being financed for quick growth, while the former is still working out monetisation strategies."

Federico Scolari, senior analyst & data lead

### Median round sizes by vertical, H1 2024 (€m)

	Climate tech	Consumer	B2B SaaS	Fintech	Deeptech	Healthtech
Pre-seed	0.8	0.7	0.8	0.8	0.8	0.7
Seed	3	2.8	2.5	2.7	2.9	2.9
Series A	8.5	9	9.2	10	10.1	10
Series B	26	23.1	26.3	31.1	25.7	23.5
Series C	46	46.2	46.1	48.4	55.6	39.9
Series D+	92.4	142.7	100.5	107.3	92.5	105.6

## Funding distribution per round or equivalent, H1 2024 (%)

	€0-5m	€5-10m	€10- 25m	€25- 50m	€50- 75m	€75- 100m	€100m+	Median (€n
Pre-seed	99.7	0.1	0.1	0	0	0	0	0
Seed	87.9	8.7	2.3	0.8	0	0.1	0.3	2
Series A	7.9	51	35.4	4.2	1	0.5	0	9
Series B	0.6	1.8	43.4	39.2	6.6	3.6	4.8	26
Series C	0	3.6	10.7	44.6	17.9	14.3	8.9	46
Series D+	0	0	0	0	15	35	50	100



## **€m)** 0.8 2.8 9.5 26.9

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# **Burning rubber:** Wayve drives off with biggest equity deal so far

Autonomous driving company Wayve screeched in with a massive \$1.05bn round in May. The raise — the largest ever for a European AI company — was led by SoftBank, with tech giants Microsoft and Nvidia also chipping in. An interesting detail about the second biggest H1 deal: battery provider Zenobe Energy has so far bypassed VC completely. It's one of a cohort of startups building big climate infrastructure that have turned instead to private equity and infrastructure funders.

"The Wayve deal is a big statement, when you consider Europe has so far failed to grow or retain a Silicon Valley-scale AI company. It's a big deal too for the expensive and difficult autonomous car industry, which has been hitting potholes for years."

Jonathan Sinclair, head of research

### **Top 10 biggest equity funding rounds, H1 2024**

	Company	Country	Sector	Deal size (€m)	Deal type	Month	Lead investor(
1	Wayve	UK	Autonomous mobility	970	Series C	May	SoftBank
2	Zenobe Energy	UK	Energy storage / EVs	483	Undisclosed	May	Undisclose
3	Mistral Al	France	GenAl	468	Series B	June	General Catalyst, DST Globa
4	Abound	UK	Digital lending	467	Series B	May	GSR Ventures
5	Monzo	UK	Digital banking	396	Series I	March	CapitalG
6	Picnic	Netherlands <b></b>	Online groceries	355	Undisclosed	January	Bill & Melinda Gates Foundation EDEKA
7	Electra	France	Electric vehicles	304	Series B	January	PGGM
8	H2 Green Steel	Sweden 📙	Advanced materials	300	Undisclosed	January	Undisclose
9	DeepL	Germany <mark>—</mark>	GenAl	277	Undisclosed	May	Index Ventures
10	Everphone	Germany	Electronics / Circular economy	270	Series D	January	Capnor, Calista

Source: Sifted

Excludes funding raised by exited startups



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# Single-lettered **AI startup** scores biggest early-stage deal

The most famous "H" is the one from TV's Line of Duty (we'll also allow H from pop group Steps). But the newest contender is Paris-based H, a company started by ex-Googlers that's working towards a kind of superhuman AI, with the backing of billionaires Bernard Arnault, Eric Schmidt, Xavier Niel and Yuri Milner. Another notable H1 raiser: recycler Syre, the new venture from a duo with exceptional form, as our climate guru explains below.

"The climate tech folk who come closest to possessing the Midas touch are financiers Harald Mix and Carl-Erik Lagercrantz. A trio of companies – Northvolt, H2 Green Steel and Polarium - started by Vargas, their investment firm, have become unicorns."

Freya Pratty, senior reporter

#### **Top 10 biggest early-stage equity funding rounds, H1 2024**

	Company	Country	Sector	Deal size (€m)	Deal type	Month	Lead investor(s)
1	Н	France	GenAl	203	Seed	May	Undisclosed
2	Cloover	Germany <mark>–</mark>	Green homes	105	Seed	Мау	Lowercarbo Capital
3	Syre	Sweden 🔚	Fashion / Circular economy	92	Series A	May	TPG Rise Climate
4	Amber Therapeutics	UK	Medtech	92	Series A	June	New Enterprise Associates
5	Kaluza	UK	Energy / Smart grids	92	Undisclosed	June	AGL
6	Alys Pharma	Switzerland 🛨	Biotech	92	Seed	February	Medicxi
7	Calluna Pharma	Norway 🕇	Drug discovery	75	Series A	January	Forbion
8	Zama	France 📘	Data & analytics	67	Series A	March	Multicoin Capital, Protocol Labs
9	Inocel	France	Hydrogen	64	Undisclosed	April	Undisclosed
10	Axelera Al	Netherlands	Semiconductors	63	Series A	June	Undisclosed

Source: Sifted

Sifted defines early stage as funding rounds up to and including Series A



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# Unicorns pick up their stride

More unicorns were born in H1 than in the whole of 2023. Just seven startups hit the golden \$1bn milestone in Europe last year — the lowest figure since 2017 and a huge drop from the 47 the year before, according to Sifted data. Three of this year's cohort (DataSnipper, Pennylane and Pigment) have helped finance teams better manage company finances through the downturn — what Sifted defines as the "CFO tech stack".

"We're coming full circle on unicorns. There was that brief moment in 2020/2021 when they suddenly weren't scarce, so you stopped getting the swooning reactions whenever new ones appeared. Well, now they are relatively scarce again – so we may become mildly obsessed with them once more."

Federico Scolari, senior analyst & data lead

## **Europe's new \$1bn+ companies in 2024 (chronological)**

Company	Country	Sector	Minted month	Latest fundraise (\$m)	Estimated valuation (\$bn)
ElevenLabs	UK/US 🕌	GenAl / Audio	January	80	1.1
Quantinuum*	UK 🕌	Quantum computing	January	300	5.3
DataSnipper	Netherlands 🚍	CFO tech stack	February	100	1.0
Pennylane	France	CFO tech stack	February	45	1.0
Bending Spoons	Italy 📕	App development	February	155	2.6
Mews	Netherlands	Hospitality	March	110	1.2
Pigment	France	CFO tech stack	April	145	1.0
Wayve	UK 🕌	Autonomous vehicles	May	1,050	3.0

Sources: Sifted, Dealroom (for estimated valuations)

\* Became a unicorn this year following the merger of Honeywell Quantum Solutions and Cambridge Quantum in 2021



# Mapping H1 deal volume

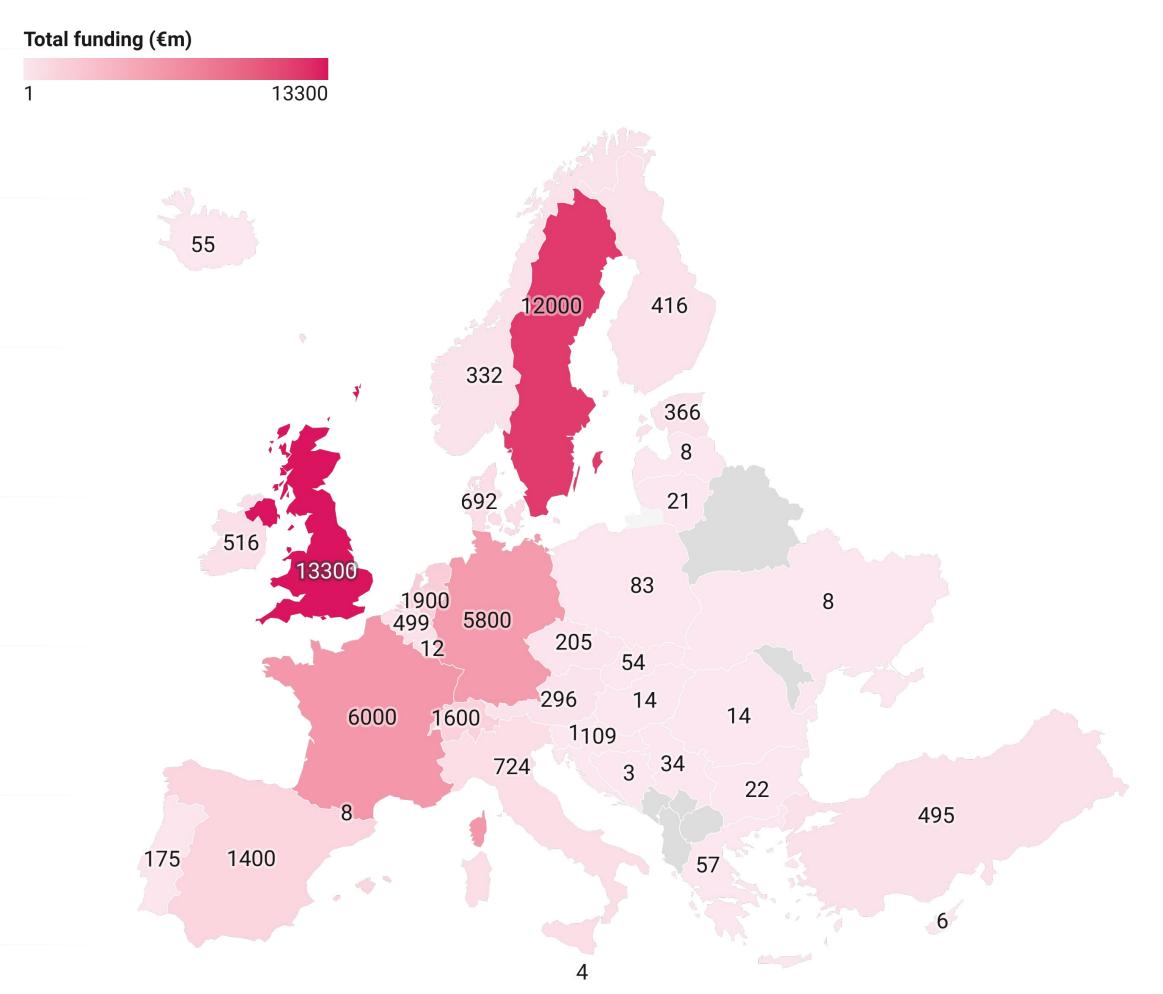
The UK battled back in Q2 after Sweden's record-breaking start to the year, setting a new highest monthly figure for equity and debt investment in British tech history with €5.9bn. You have to go down to 14th place before you find a country from eastern Europe (Estonia), which tells you plenty about the slow year this region is having.

"It's the usual customers at the top once again. Special shoutout to Spain: seventh for money raised but fourth for deal count (204). Turkey, meanwhile, has outshone plenty of European countries."

Daria Dmytrenko, startup analyst

H1 2024 review

## Funding by country, H1 2024



Source: Sifted

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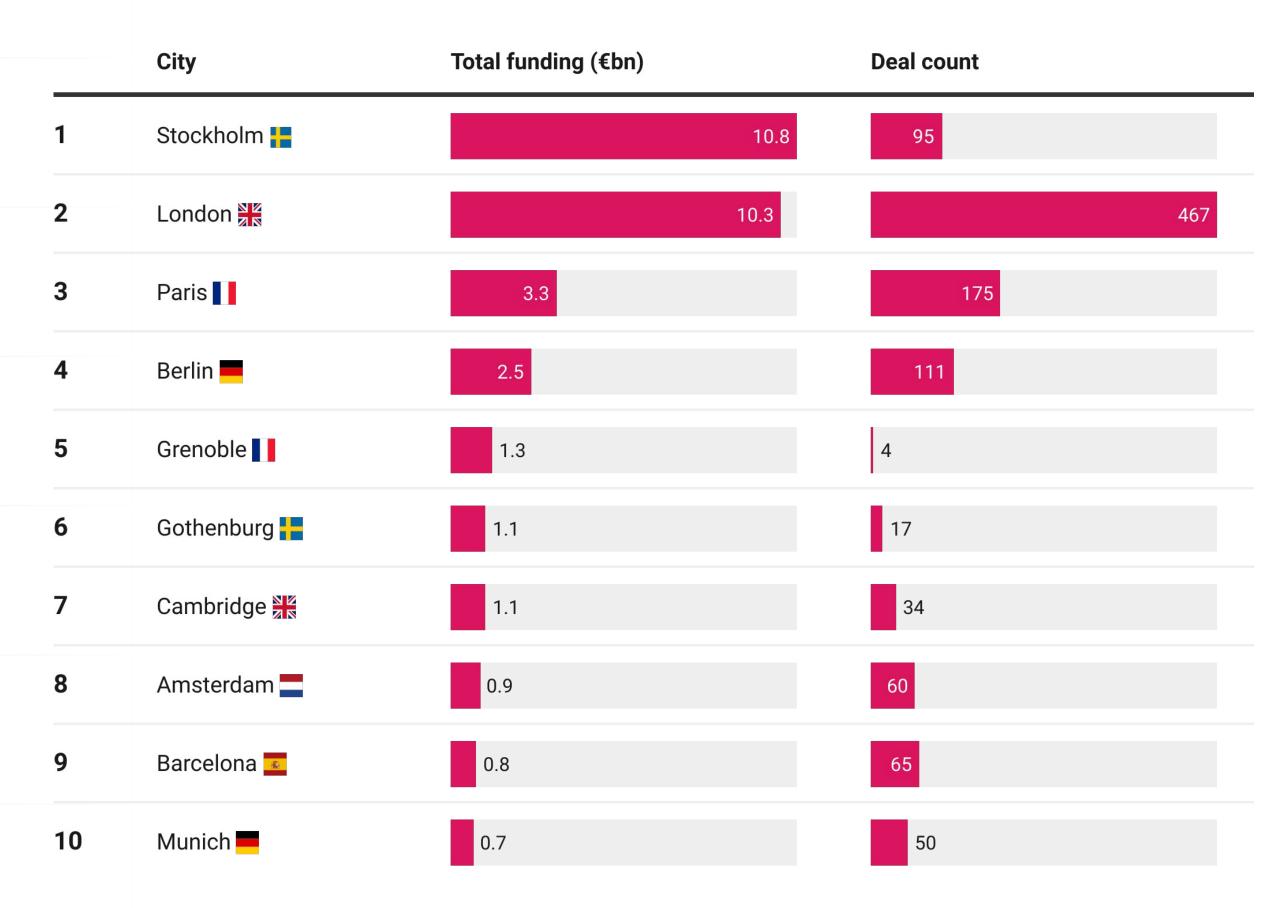
# Stockholm's the H1 champ on paper – but really London's where it's at

We know Stockholm finished top largely because of the two monster rounds for H2 Green Steel and Northvolt — but it's no surprise that by far the most H1 action happened in the UK capital. It took home 64% of European fintech investment in H1, rising as high as 72.8% in Q2. Meanwhile, a trio of megarounds — for Heart Aerospace, Polestar and Visit Group — help explain how Gothenburg makes the cut.

"What's Grenoble doing here, you might wonder. Its place was secured by the €1.3bn debt deal signed by gigafactory-building Verkor in May. The region's on a roll, having seen chunky raises last year for the likes of Aledia, GreenWaves, Quobly and Renaissance Fusion – on top of a whopper €2bn Verkor deal."

Daria Dmytrenko, startup analyst

## Leading 10 European cities for funding activity, H1 2024





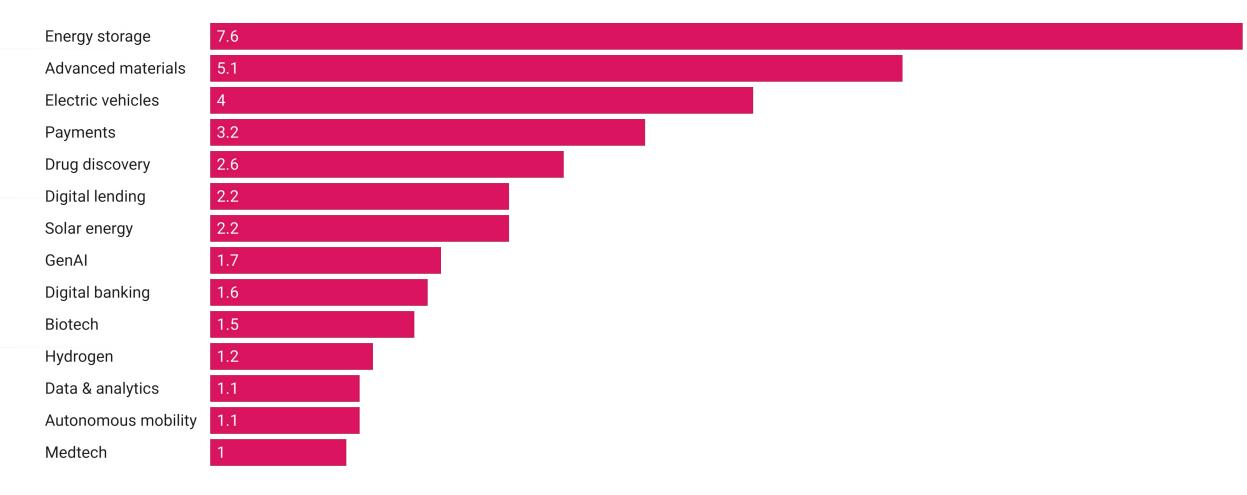
# **Biotech and** crypto see sharp turnarounds

No surprise to see the capital-intensive sectors — energy storage, advanced materials and electric vehicles — pull in the most money. The eye is more drawn to the high number of H1 biotech and crypto deals. The funding surge marks a sharp turnaround for these two industries, after a two-year deal drought that forced many companies to cut jobs to save costs — and forced some out of business.

"Has crypto outgrown its wild teenage years?" That's certainly what industry boosters are saying. And yet, others have reservations. Bitcoin and its many imitator coins are as speculative and volatile as ever. Putting a finger on innovation the sector has \*actually produced\* is hard."

Ruggero di Spigna, startup analyst

## Sectors with €1bn+ funding, H1 2024



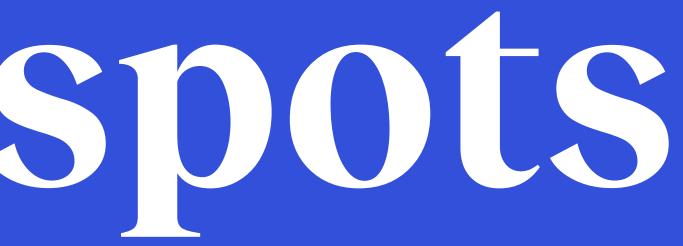
#### Top 10 sectors with the highest deal count, H1 2024

Biotech	145	
Medtech	131	
Data & analytics	120	
Crypto & defi	119	
Foodtech	113	
Drug discovery	105	
E-commerce	91	
Proptech	85	
Wealthtech	83	
Circular economy	81	



# H1's hot spots









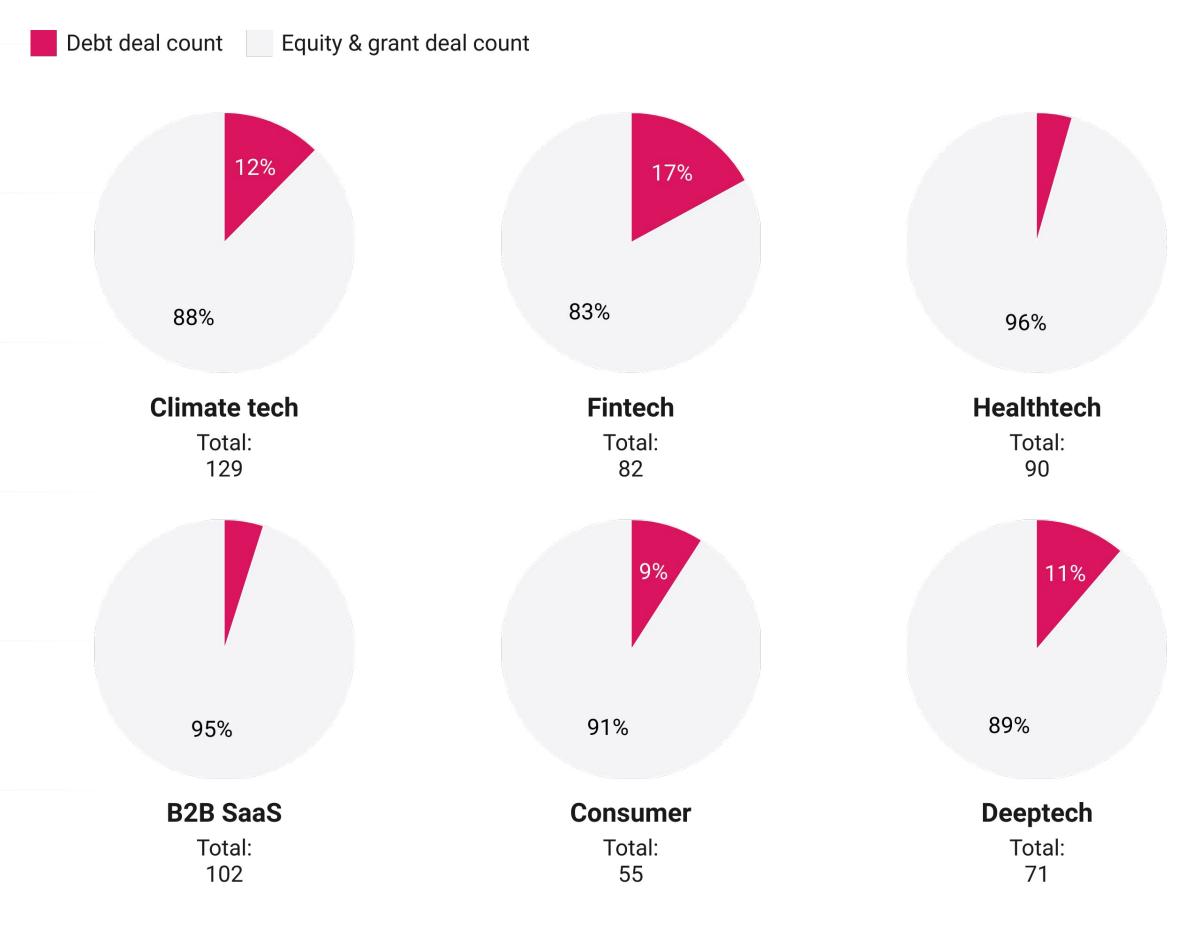
## Venture debt climbs – despite higher borrowing costs

At the current pace, venture lending in Europe will surpass 2022's record of €28.1bn, when compared with PitchBook's historical data. A big reason for the debt uptick is that Europe's developing futuristic climate projects that have yet to be proven at scale — not a job, typically, for VC money. And even though higher interest rates have made debt more expensive, some founders believe it's still cheaper than equity in the long run.

"I recently asked a founder why his startup had opted for debt over equity. He told me he didn't want to give away chunks of the company to new investors. He's confident that his company will keep growing, so he feels it'd be more expensive to give away equity than repay (pretty high) interest."

Éanna Kelly, contributing editor

## Growth and late-stage funding rounds by vertical, H1 2024





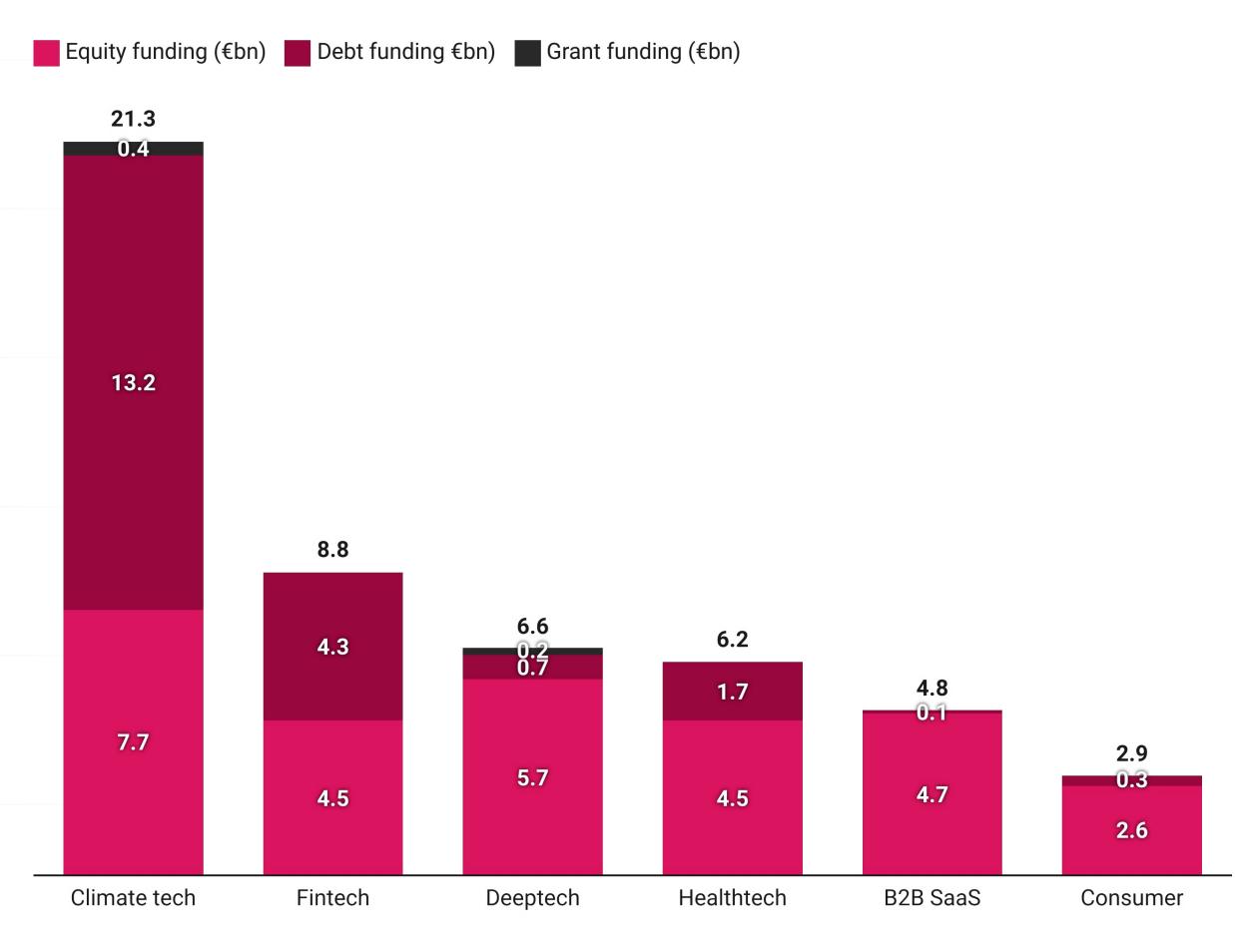
# It's suddenly easy being green? **Climate tech** wins H1

Northvolt and H2 Green Steel's raises cemented the infrastructure category as Europe's best-funded climate segment, and also underscored the importance of debt to the sector. The following months haven't brought in January-level figures, but there have been strong rounds: a €1.1bn debt round for German solar startup Enpal and \$523m for UK-based battery company Zenobe Energy.

"Despite huge capital injections, the last month has been tough on Europe's best-funded climate startup, Northvolt, which carries the weight of Europe's domestic battery hopes. It saw a \$2bn order from automaker BMW cancelled, and is now assessing the viability of some of its factories."

Freya Pratty, senior reporter

## Funding breakdown by vertical, H1 2024





# Europe's GenAI race heats up

It's been an H1 of two halves for GenAl raises, with the largest spoils being won by two distinct sets of companies: those embarking on the costly process of training their own foundation models, and those building specialised applications. The former — startups like Mistral, Stability Al and H — need huge amounts of capital for the Al chips needed to train models. Application startups include Germany's DeepL, which builds Al translation software and is already profitable.

"Some question whether foundation-model companies will ever be able to generate enough revenue, but proponents argue that owning a slice of AI infrastructure will pay off as every business adopts these systems. Application-focused companies might provide quicker wins, but money from the likes of Andreessen Horowitz, Lightspeed and Accel says that it's worth having skin in the foundation game, even if the risk is higher."

Tim Smith, news editor

## 10 biggest European GenAl funding rounds, H1 2024

	Company	HQ	Founded	Focus	Deal size (€m)	Deal type	Month
1	Mistral AI	Paris 📘	2023	Foundational model	600	Series B + debt	June
2	DeepL	Cologne 💻	2017	Application	277	Undisclosed	May
3	н	Paris	2024	Foundational model	220	Seed	May
4	Cognify	Düsseldorf 💻	2016	Application	93	Series C	June
5	ElevenLabs	London 🕌	2022	Application	80	Series B	January
6	Parloa	Berlin <mark>–</mark>	2017	Application	61.7	Series B	April
7	PolyAl	London 🕌	2017	Application	50	Undisclosed	May
8	Stability AI	London 🕌	2019	Foundational model	50	Undisclosed	June
9	Kittl	Berlin <mark>—</mark>	2020	Application	36	Series B	January
10	Colossyan	London	2020	Application	22	Series A	February

#### Most active investors:

Y Combinator (4), Andreessen Horowitz (3), Betaworks (3), Motier Ventures (3), Lightspeed Venture Partners (3)

Source: Sifted



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# Satellites, rockets, quantum: Europe's big H1 defence/ dual-use plays

Defence tech makes up a relatively small slice of the VC funding pie but it's the topic du jour for investors, who are growing less squeamish about the sector. H1 bets have largely been in the early-stage, but larger dual-use companies like German rocket builder Isar Aerospace have pulled in big sums, raising €65m in June from investors including the NATO Innovation Fund.

"More VCs are considering raising funds to invest in defence and dual-use tech, as big backers including the European Investment Fund and **European Investment Bank commit larger sums to the** sector. A broader question is whether governments can become more flexible and create enough demand for Europe's defence upstarts."

Anne Sraders, senior reporter

## 5 biggest European defence & dual-use funding rounds, H1 2024

	Company	Country	Focus	Deal size (€m)	Deal type	Month
1	ICEYE	Finland 🖶	Spacetech	94	Undisclosed	April
2	UnseenLabs	France 📘	Maritime tech	85	Debt	Januai
3	lsar Aerospace	Germany 💻	Spacetech	65	Series C ext.	June
4	PQShield	UK	Quantum computing	37	Series B	June
5	Multiverse Computing	Spain 🐱	Quantum computing	25	Series A	March

#### Active investors include:

NATO Innovation Fund, Bpifrance, LUMO Labs, 360 Capital, Keen Venture Partners, S2G Ventures, Sabadell Venture Capital, Supernova Invest, Project A Ventures, European Innovation Council, Specialist VC, Discovery Ventures, Chevron Technology Ventures, Quantonation, Columbus Venture Partners

Source: Sifted



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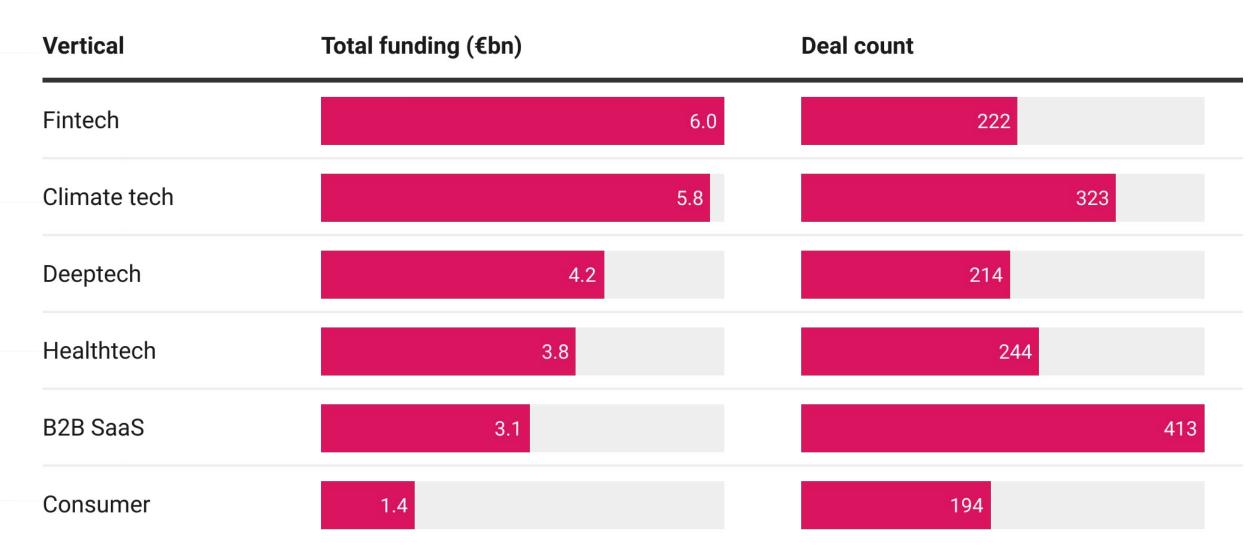
# Payments are stacking up again

Payments startups were, for many years, fintech's hottest bet but the funding drought hit these companies hard last year. 2024 has seen a mini-rebound, however, with payments firms soaking up &2.8bn in H1. A handful of UK megarounds carried the sector over this period: London card reader maker SumUP received a &1.5bn loan in May; Tabeo, another UK fintech, raised £750m in June (also debt).

"Unlike Europe's neobanks, which see a strong tailwind to revenues from interest income, payments companies have struggled to reach profitability. For this reason, we're likely to see more of them turn to debt financing this year to keep their balance sheets topped up."

Tom Matsuda, fintech reporter

## Funding breakdown by vertical, Q2 2024





# Most active 111VEStors









# Role of public funds continues to grow

State funds — Bpifrance, the European Innovation Council (EIC), CDP Venture Capital, CDTI and Scottish Enterprise — were key drivers of capital in H1. Bpifrance participated in 16.5% of all H1 French deals; CDP and CDTI participated in 11.9% and 8.8% of all H1 Italian and Spanish deals respectively.

"Bpifrance and the EIC by now know their way around the most active investor lists. The former is making more investments than ever, even as France had an underwhelming H1 by its standards. The Italians, Spanish and Scots are following suit and copying a model that can be transformative to a nation's startup ecosystem, if done correctly."

Ruggero di Spigna, startup analyst

#### The most active investors in equity funding rounds, H1 2024

Investor	Country	Туре	Deal count
Antler	Global	Accelerator	82
SFC Capital	UK	VC firm	78
Bpifrance	France	Public funding	63
European Innovation Council	Europe	Public funding	44
Y Combinator	US	Accelerator	36
High-Tech Gründerfonds	Germany 💻	VC firm	35
Kima Ventures	France	VC firm	23
Octopus Ventures	UK	VC firm	23
EIT	Europe	Public funding	22
BNP Paribas	France	Bank	19
CDP Venture Capital	Italy	Public funding	18
Speedinvest	Austria	VC firm	17
CDTI	Spain 📧	Public funding	17
Scottish Enterprise	UK	Public funding	17
Earlybird Venture Capital	Germany 💻	VC firm	17

#### Source: Sifted

Deal counts reflect publicly announced funding rounds and those submitted to Sifted Each investor was contacted to verify their deal count 21

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## Big banks take lead in outsized deals

The European Investment Bank is increasingly bringing its €500bn balance sheet to bear on bets to safeguard "technological sovereignty" in Europe — the grand effort to shore up the continent's ability to produce cutting-edge tech, like semiconductors, quantum computing and futuristic climate tech, and compete with the US and China.

"2024 will go down as the year that the global financial players took notice of European tech.
Founders are coming to the table looking for non-dilutive financing; and for the best companies – particularly those working within climate, fintech and AI – banks are playing ball."

Jonathan Sinclair, head of research

#### The most active investors in debt funding rounds, H1 2024

Investor	Country	Туре	Deal count
European Investment Bank	Europe	Public funding	7
Bpifrance	France	Public funding	5
BNP Paribas	France	Bank	5
Deutsche Bank	Germany 💻	Bank	5
HSBC		Bank	3
Barclays		Bank	3
Citi	US 📕	Bank	3
BBVA	Spain 📧	Bank	3
NatWest	UK	Bank	2
BlackRock	US 📕	Investment firm	2
Goldman Sachs	US 📕	Bank	2

Source: Sifted

Deal counts reflect publicly announced funding rounds and those submitted to Sifted Each investor was contacted to verify their deal count



# The investors mining Europe's hottest verticals

The fintech rankings were well fought in H1, with Citi and Northzone battling it out behind SFC Capital. Citi dropped some serious cash in May, bankrolling London-based lenders Abound (£400m) and Iwoca's (£270m) debt rounds, as well as Estonian mobility giant Bolt's €220m fundraise.

"Some of the smaller investors on this list look out of place next to Europe's most active VCs. Yet, the barriers to entry to invest in crypto, defi, web3 and blockchain (of which there were 119 rounds in H1) are low, meaning small, niche investors can get in on the action. These startups are spawning at an incredible rate."

Ruggero di Spigna, startup analyst

### The most active investors by vertical, H1 2024

Fintech	Deal count	Climate tech	Deal count	B2B SaaS	Deal count
SFC Capital	11	SFC Capital	21	Antler	45
Citi	6	Bpifrance	14	Y Combinator	22
Northzone	6	EIT	14	Bpifrance	16
Octopus Ventures	6	High-Tech Gründerfonds	10	SFC Capital	16
Antler	6	Norrsken VC	9	Notion Capital	11
Seedcamp	5	Antler	8	Kima Ventures	8
Cypher Capital	5	Rockstart	7	High-Tech Gründerfonds	7
Fuel Ventures	4	Banque des Territoires	7	BGF	7
Kima Ventures	4	Invest-NL	6	CDP Venture Capital	6
Heartcore Capital	4	Speedinvest	6		
Y Combinator	4	European Investment Bank	6		
NatWest	4	European Innovation Council	6		
Valar Ventures	4	AFI Ventures	6		
Earlybird Venture Capital	4	Y Combinator	4		
Laser Digital	4				
DWF Labs	4				

Source: Sifted

Deal counts reflect publicly announced funding rounds and those submitted to Sifted Excludes grants and crowdfunding





# **Technical founders** are coming of age, say investors

In those verticals that didn't perform quite as well as their peers in H1, there is a greater spread of investors writing cheques. Antler, a sector-agnostic accelerator, appears across these rankings, while NATO emerges for the first time — committing to defence and dual-use tech being developed across Europe.

"This is still a challenging environment for founders raising funds when compared to the peak times of 2021, but we're seeing positive indicators across Europe. Whilst the post-downturn recovery isn't fully completed yet, the region is continuing to produce world-class tech startups – not just in hyped areas like AI and climate tech, but deeptech and healthtech as well. We're witnessing a very exciting generation of highly skilled, technical founders that previously worked at unicorns and tech giants starting their own companies."

Christoph Klink, partner at Antler

### The most active investors by vertical, H1 2024

Deeptech	Deal count	Healthtech	Deal count	Consumer	Deal count
Bpifrance	16	SFC Capital	15	Antler	15
European Innovation Council	16	Bpifrance	13	SFC Capital	7
High-Tech Gründerfonds	12	European Innovation Council	11	Bpifrance	6
BNP Paribas	8	Octopus Ventures	8	Active Partners	4
Y Combinator	8	Sofinnova Partners	7	Scal'E-nov	4
SFC Capital	8	CDTI	7	BNP Paribas	3
UI Investissement	7	Zürcher Kantonalbank	7	The Games Fund	3
Scottish Enterprise	6	Mercia Ventures	7	Bonsai Partners	3
Matterwave Ventures	6	M Ventures	6	Venrex	3
Seraphim Space	6	Scottish Enterprise	6	ENISA	3
Antler	6	Venture Kick	6	Crowdcube	3
Kima Ventures	5	High-Tech Gründerfonds	6	GEM Capital	3
Elaia Partners	5	Y Combinator	4	Sebastien Borget	3
Crédit Agricole	5	Antler	4	Coinfund	3
NATO Innovation Fund	5			Merit Circle	3
Octopus Ventures	5				

Source: Sifted

Deal counts reflect publicly announced funding rounds and those submitted to Sifted Excludes grants and crowdfunding

# No megafunds in H1 as the pressure mounts on the region's VCs

Public funds are keen to back more growth-stage VCs to address the perceived 'growth funding gap' in Europe — but we haven't seen a flurry of them close capital just yet. The EIF launched its €3.75bn European Tech Champions fund of funds early last year to back funds raising over €1bn, and has so far invested in eight; only three of which had been announced by the end of June. Creandum's latest €500m fund turned heads this summer — in part because more than half of its capital came from US investors, including five of the eight largest US university endowments, pension funds and foundations.

"More VCs look set to announce big fund closes in the second half of this year; good news for Europe's growth-stage companies."



Amy Lewin, editor

### The ten biggest VC fundraises, H1 2024

		Investor	Country	Fund size (€m)	Stage	Sector	Geograph
1	Í	Corten Capital	UK	680	Growth	SaaS, services & data	Europe, North America
2	2	High-Tech Gründerfonds	Germany 💻	660	Growth	Digital tech, industrial tech, life sciences and chemistry	Germany
3	3	Innovation Industries	Netherlands 🚍	500	Growth	Deeptech	Benelux, Germany
4	ŀ	Creandum	Sweden 🏪	500	Early	Al, SaaS, climate tech	Europe
5	5	Plural	UK 🕌	400	Early	Sector- agnostic	Europe
6	5	Eevolve	Switzerland 🕂	372	Early/Growth	Healthcare, services & software and smart industrials	Switzerland
7	,	Speedinvest	Austria	350	Early	Sector- agnostic	Europe
8	}	Norrsken VC	Sweden 🚼	341	Early	Climate tech	Europe
9	)	Seaya	Spain 🚾	300	Early/Growth	Climate tech	Southern Europe
1	0	World Fund	Germany <mark>–</mark>	300	Early/Growth	Climate tech	Europe

Source: Sifted



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#### **sifted**/Reports

# It's not easy for first-time funds to raise their target fund size

The recent market slowdown has put the dampers on the number of first-time VC funds being closed — although not on the number of VCs attempting to raise them. There are dozens of new solo GP funds being raised but Sifted has tracked just three — 14Peaks Capital, Openseed and Backfuture — which announced a first close in H1. It's taking them much longer than expected to fundraise, and most are closing way below target.

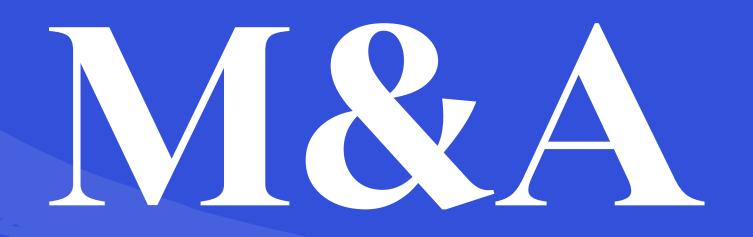
"Raising a first-time fund in Europe is very challenging due to the limited amounts of capital allocated to venture, regulatory complexities and admin required. You have to go over and beyond to access investment opportunities and deliver value to portfolio companies to build your reputation."

Lorenzo Franzi, founding partner at Italian Founders Fund

#### **First-time funds, H1 2024**

Investor	Country	Fund size	Stage	Focus
Wind	France	€90m (target €130m)	Seed + Series A	Adaptation tech
Radix Ventures	Poland	€41m (target €60m)	Seed to Series B	Deeptech
Italian Founders Fund	Italy	€50m	Pre-seed + seed	Italian founders
Equilibrium Ventures	Finland 🛨	€6m (target €30m)	Seed	Crypto
Openseed	UK 🕌	30% minimum fund size, targeting \$10m	Even earlier than pre- seed	Operator-led startups in Europe and Africa
Identity.vc	Germany 📕	€15m (target €50m)	Pre-seed to Series A	LGBTQ+ led startups
Backfuture Ventures	UK	\$3m (target \$10m)	Pre-seed + seed	B2B SaaS
Impact Shakers	Belgium	€5m (target €20m)	Early-stage	Impact
Rialto Ventures	Italy	€55m (target €100m)	Series A	B2B tech
14Peaks Capital	Switzerland 🕂	\$30m	Pre-seed to Series A	B2B SaaS
Isomer Secondaries Fund	UK	£20m+ (target £100m)	N/A	Secondaries
JuneX Evergreen Fund	France	€100m	N/A	Sector-agnostic
Varsity VC	France	€75m (target €150m)	Seed	Fintech, healthtech, climate and B2B SaaS
Kost Capital	Denmark 💻	Undisclosed amount (target €25m)	Pre-seed + seed	Foodtech
Prequel Ventures	Germany 💻	Just over 10% (target €10m)	Pre-seed + seed	Supply chain
33N Ventures	Portugal 👰	€50m (target €150m)	Series A + B	Cybersecurity and infrastructure software







# Healthtech is M&A's cure

B2B SaaS and fintech are where most smaller-cheque M&A deals occur (see: Onfido, Cobee and Reveal sales in H1). But no vertical comes close to healthtech's monster acquisitions, with six \$100m+ deals in H1 — two of which closed at over €1bn. Legacy companies launched before 2005, including Morphosys and Calliditas, are also being acquired for sums north of a billion.

"Thoma Bravo's take-private of cybersecurity giant Darktrace is likely a sign of things to come – look out for more scaleups delisting soon."



Amy Lewin, editor

## **Disclosed acquisitions over €100m**

Healthtech	Climate tech	B2B SaaS	Consumer	Deeptech	Fintech
Eyebio x Merck (\$3bn)	Aker Carbon Capture x SLB (€350m)	LumApps x Bridgepoint (\$650m)	BeReal x Voodoo (€500m)	Darktrace x Thoma Bravo (\$5.3bn)	Bitstamp x Robinhood (\$200m)
Cardior Pharmaceuticals x Novo Nordisk (€1bn)	Elgin Energy x CIP (£250m)	Glassbox x Alicorn VC (\$150m)	Gett x Pango (\$175m)	Cluepoints x EQT Group (€500m)	
Amolyt Pharma x AstraZeneca (\$800m)	HysetCo x Hy24 (€200m)				
FairJourney Biologics x Partners Group (€900m)	Coretrax x Expro (\$210m)				
Endomagnetics x Hologic (\$310m)					
Calypso Biotech x Novartis (\$250m)					2

Source: Sifted

Acquired company x Acquiror (Acquisition value)

Companies must be VC-backed and launched after 2005

While reported in May, Neoen's \$6.1bn acquisition was officially closed in July and is excluded from the count



## H1's distressed deals

There were 10 major bankruptcy buyouts/rescues in H1. There were deals involving Arrival, Volta Trucks, Cityscoot and Cake, four EV scaleups that have raised a combined \$1.2bn; insurtech Luko was acquired by Allianz for just €4m; Everli, a grocery platform — once valued at more than €450m — was acquired for €1; and Renewcell, a recycling company on the Nasdaq First North exchange, filed for bankruptcy in February.

"While a rise in acquisitions is often greeted as good news, it's not always the case for the companies involved. Stories from Cazoo, Arrival and Volta Trucks are warning signs of the state of some markets, showing how tough it can be to stay alive in tech."

Federico Scolari, senior analyst & data lead

## List of European companies and their acquirers

Company	Acquired by
Cazoo*	MOTORS
Arrival*	Canoo
Volta Trucks	Luxor Capital
Everli	Undisclosed
Cityscoot	Cooltra
Cake	Espen Digernes
Luko	Allianz
Aceleron	ADVIK
Re:newcell*	Altor Equity Partners
FINABRO	Soren Obling

Source: Sifted

\* Went public prior to bankruptcy



# The unicorn shopping list

Unicorns went on a shopping spree in H1. The ability to do these M&A deals, which help companies enter new markets and integrate new product features, are among the many perks of being billion-dollar companies. Some unicorns armed with war chests — including Copenhagen-founded/San Francisco-based Zendesk and Paris-based Doctolib — went so far as to acquire two companies apiece within the space of a month this year.

**"US unicorns are shopping for European startups** for two reasons: first, so they can work with high quality founders; second, to avail of cheaper assets and talent compared with what's available in the US. Either way, it's a trend to keep an eye on."

Federico Scolari, senior analyst & data lead

## List of European companies acquired by unicorns

Company	Acquisition month	Company location	Unicorn	Unicorn location
Argilla	June	Madrid 👞	Hugging Face	New York*
Ulzard	June	Copenhagen	Miro	Amsterdam/San Francisco 💳 💻
BeReal	June	Paris 📘	Voodoo	Paris
Bitstamp	June	London 🕌	Robinhood	Menlo Park 💻
Aaron / typeless	May / June	Lausanne/Berlin 🕂 💻	Doctolib	Paris
Okko	April	Paris 📘	Spendesk	Paris
Regate	March	Paris 📘	Qonto	Paris
Zavvy	February	Munich 💻	Deel	San Francisco 📕
ClipDrop	February	Paris 📘	Jasper Al	Austin
Pento	February	London 🕌	HiBob	New York
Klaus / ultimate.ai	February / March	Berlin/Tallin 💻 💳	Zendesk	San Francisco 📕 *

Source: Sifted

\* Founded in Europe or by European founders



# Taxonomy

Sifted tracks funding rounds raised by European startups and scaleups operating in the technology sector founded in or after 2005. Reasonable exceptions apply.

#### **Stages**

- Early-stage: Pre-seed, seed and Series A
- Growth stage: Series B and C
- Late-stage: Series D+

#### **Verticals**

- Climate tech
- Fintech
- Healthtech
- Deeptech
- B2B SaaS
- Consumer

Sifted currently tracks 98 different sectors e.g. electric vehicles within these six verticals.

The funding data compiled by Sifted does not claim to be exhaustive as some deals are kept confidential.



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